

Curriculum Vitae for Clive Davies

April 2009

1 Personal

Nationality : British

Date of Birth : 17th January 1958

2 Education

BTech (Hons) Transport Management and Planning
Loughborough University of Technology, UK
Upper Second Degree awarded in 1980

4 'A' level and 10 'O' Level qualifications (1974 & 1976)

3 Career Highlights

Proven skills and experience in international airport privatisation & acquisition, airport business planning, international business development, development of international business relations, business strategy, project evaluation, airport management & operation and technical airport planning.

- Founder and Managing Director of MPD Group Limited a specialist airport consultancy company focused on airport privatisation transactions, strategy, economics, planning, business enhancement, operation and management.
- Founder and Executive Director of Omniport Holdings Limited, a regional airport company which acquired Glasgow Prestwick Airport, Norwich International Airport and Maastricht Aachen Airport in the Netherlands.
- Main Board Director of 14 Omniport companies (some international) including airports, travel agencies, and ground handling companies.
- Non-Executive Main Board Director of Glasgow Prestwick International Airport between 2001 and 2003.
- Director of Airport Development for National Express Group (1997 to 1999), focused on airport and other transport acquisition opportunities in the UK, the USA, Australasia, the Philippines and Europe.
- Responsibility for BAA's expansion into Asia Pacific (1993 to 1996) including establishing a Hong Kong presence and bidding for projects in Brunei, China, Hong Kong, Indonesia, Malaysia, the Philippines, Taiwan and Thailand. Achieved success in China, the Philippines, Hong Kong, Malaysia and Indonesia during this time.
- Acquired airport privatisation, airport business planning, and airport/rail strategy experience, through working as a member of BAA's corporate strategy team and subsequently for the Portland Group, specialist consultants in airport privatisation and acquisition.
- Gained airport technical planning experience through a variety of projects including the formulation of a strategy for the development of the Mexico City Airport System and technical feasibility and strategic/master planning studies in Mexico, Honduras, Ecuador, the Philippines, France, Germany, Belgium, and the Netherlands on behalf of BAA Plc.

4 Career Summary

Feb 2000 to Present	<p>Founder and Managing Director MPD Group Limited</p> <p>Founder and Managing Director of MPD Group Limited – an airport advisory company providing advice on airport management, operations and technical issues worldwide.</p>
Apr 2000 to Jan 2009	<p>Founder and Executive Director Omniport Holdings Limited (OHL)</p> <p>Founder and Executive Director of Omniport - a regional airport company focused on the management, operation and development of regional airports. Ownership of Glasgow Prestwick, Norwich and Maastricht Aachen Airports.</p> <p>Acquired, developed and managed these airports as well as subsidiaries including travel agencies, an airport ground handling company, businesspark and property developments.</p> <p>Main Board Director of OHL and 13 subsidiary OHL companies.</p>
June 1997 to Sept 1999	<p>Director of Airport Development National Express Group PLC</p> <p>Responsible for the development of National Express Group's airports business worldwide</p>

	<p>including the successful acquisition of Stewart International Airport, New York, the first airport to be privatised in the USA under the FAA Pilot Programme.</p> <p>Led bid team for Australian Airports (Phase 2) privatisation.</p>
Jan 1996 to June 1997	<p>Senior Consultant The Portland Group, London</p> <p>Various airport privatisation and airport business planning consultancy projects in Europe and the Far East, including advisory work to the National Express/AIDC consortium bidding for Melbourne, Brisbane and Perth Airports in Australia.</p>
Jan 1994 to Jan 1996	<p>Director of Business Development BAA Pacific Ltd, Hong Kong</p> <p>Responsibility for the development and growth of BAA's business in Asia Pacific and China.</p> <p>Successful consultancy projects in Indonesia, Hong Kong, Malaysia, the Philippines and China.</p>
1993 to 1994	<p>Head of International Marketing BAA International Ltd, London</p> <p>Responsibility for maximising consultancy and investment opportunities for BAA worldwide focusing on Asia Pacific.</p>

1990 to 1993	<p>Development Planning Manager, BAA PLC Corporate Office, London</p> <p>Development of UK airports policy and the strategic planning of BAA airports.</p> <p>Participation in the formulation of BAA's corporate and business strategy and objectives.</p> <p>Participation in the technical working groups of Airports Council International.</p>
1987 to 1990	<p>Senior Planning Consultant, BAA PLC BAA Group Technical Services, Gatwick</p> <p>Project management and undertaking of various technical airport planning and masterplanning consultancy studies in the UK, Europe, Mexico and South America.</p> <p>Evaluation of airport and rail infrastructure projects for potential BAA investment including Heathrow, Gatwick and Stansted Express rail services. Project management of Stansted Express for BAA.</p> <p>Strategic business advice to BAA.</p>
1980 to 1987	<p>Planning Officer Manchester Airport PLC</p> <p>Responsible for the airport's Development Strategy including the preparation of Statement of Case for the successful Planning Inquiry for the</p>

	<p>development of a second international passenger terminal.</p> <p>Masterplanning and facilities planning for the expansion and development of the airport including the second international passenger terminal building.</p>
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5 Contact Details

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